

HSBC One Rewards – 10 Lots of Shares Daily Lucky Draw (“Lucky Draw”) Terms and Conditions

Important Risk Warning

- Unit Trusts, Bonds, structured products (including Equity Linked Investments, Structured Notes, Deposit Plus, Structured Investment Deposits and Capital Protected Investment Deposits) are investment products and some Unit Trusts and structured products may involve derivatives. Together with Certificates of Deposit (CDs), they are NOT equivalent to time deposits. The investment decision is yours but you should not invest unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.
- The price of securities/structured products may move up or down and may become valueless. Losses may be incurred as well as profits made as a result of buying and selling securities/structured products.
- In the worst case scenario, the value of the products may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
- Issuer’s Risk – Bonds, CDs, structured products are subject to both the actual and perceived measures of credit worthiness of the issuer. There is no assurance of protection against a default by the issuer in respect of the repayment obligations. In the worst case scenario, you might not be able to recover the principal and interest/coupon if the issuer defaults on the Bonds, CDs and structured products.
- Investors should not make investment decisions based on this material alone.
- Investment involves risks. Past performance of products is no guide to future performance. For details of the products, the related fees and charges and risk factors, please refer to the individual product materials and/or offering materials.
- Currency conversion risk – the value of your foreign currency and RMB products/deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB products to other currencies at an exchange rate that is less favourable than that exchange rate in which you made your original conversion to foreign currency and RMB, you may suffer loss in principal/investment.
- RMB denominated products are subject to liquidity risk as there may be no regular trading and active secondary market for RMB Income Instruments. The bid and offer spread of the price of RMB Income Instruments may be large, so investors may incur significant trading and realisation costs and may suffer losses accordingly.
- Warrants and CBBCs are non-collateralised products. The price of the Warrants/CBBCs may fall in value as rapidly as it may rise and investors may sustain a total loss of their investment. Prospective investors should ensure that they understand the nature and risks and seek for professional advice where applicable.
- Additional risks are disclosed in the “Risk Disclosure” section. Please refer to “Risk Disclosure” section for details.

Structured Investment Deposits, Deposit Plus, Capital Protected Investment Deposits and CDs are not protected deposits and are not protected by the Deposit Protection Scheme in Hong Kong. Deposit Plus is NOT principal protected.

1. **Promotional Period:** 3 November 2021 to 31 January 2022 (both dates inclusive).
2. **Who can enjoy the Promotion:** The offers under this promotion (collectively, the “**Offers**”) are exclusive to personal customers who fulfil all the following requirements (the “**Eligible Customer**”):
 - (a) be aged 18 or above on 3 November 2021;
 - (b) not a citizen/resident/tax payer resident of the United States of America (U.S.);
 - (c) successfully (i) opens or converts to HSBC One account (“**Applicable Account**”) with The HongKong and Shanghai Banking Corporation Limited in Hong Kong Special Administrative Region (“**Hong Kong**”) (and its successors and assigns) (the “**Bank**” or “**HSBC**”) through a Hong Kong branch or HSBC HK App, or (ii) hold an HSBC One account (such HSBC One is referred to as “**Applicable Account**”), in either cases as sole accountholder or as the principal accountholder (if a joint account) before 2 November 2021 and during the Promotional Period; and
 - (d) continues to hold the Applicable Account as at the date of reward fulfilment.

3. **Definitions: In this promotion,**

“New to HSBC One Customer” is an Eligible Customer who opened or converted to an HSBC One account during the entire Promotional Period.

“Existing HSBC One Customer” is an Eligible Customer who is an existing HSBC One accountholder before 2 November 2021 and during the entire Promotional Period.

4. **Who cannot enjoy the Promotion:**

(a) Eligible Customers who terminate the Applicable Account through which the designated transaction was conducted or convert such Applicable Account to an Integrated Account – HSBC Premier before the date of reward fulfillment; and

(b) Employees of the Bank.

5. **Bank’s Records:** The dates and amounts appearing in the Bank’s record will be conclusive as to the date on which an Applicable Account was opened, terminated or converted and amount of balances/number of transactions carried out.

6. **Personal Data:** New to HSBC One Customers who are opening an Applicable Account are required to understand and agree that the Bank may use and disclose all personal data about them that the Bank currently or subsequently holds for the purposes as set out in the Data Privacy Notice and that they will be subject to the Integrated Account Terms and Conditions upon becoming a holder of an Applicable Account. Existing HSBC One customers who are converting their existing accounts to Applicable Account are required to understand and agree that the Bank may use and disclose all personal data about them that the Bank currently or subsequently holds for the purposes as set out in the Data Privacy Notice and that they will continue to be subject to the Integrated Account Terms and Conditions upon converting to an Applicable Account. For details of Data Privacy Notice, please visit HSBC website [Select “Banking” > “Important Notices” > “Privacy and Security”]; for the Integrated Account Terms and Conditions, please refer to HSBC website – HSBC One for details.

7. Eligible Customer must fulfil all the requirements of below in order to participate into the Lucky Draw (the **“Eligible Participant”**):

(a) maintain HSBC One Investment Account (**“Eligible Investment Account”**); and

(b) register HSBC Online/Mobile Banking; and

(c) conduct any designated transaction(s) and/or activities in Table (I) below by 31 January 2022

Table (I)

Item	Product/Service	Detailed requirement(s) for each eligible transaction/activity	No. of Lucky Draw Chance per every transaction/activity (unless specified)
a	HSBC Trade25	<ul style="list-style-type: none"> Join HSBC Trade25 through HSBC HK Easy Invest app* 	1
b	Securities Trading	<ul style="list-style-type: none"> Buy or sell Hong Kong stocks, China A Shares or US stocks; OR Apply for Initial Public Offering (IPO) of stocks with successful allotment 	1
c	FlexInvest	<ul style="list-style-type: none"> Buy or sell funds through FlexInvest 	1
d	Deposit Plus	<ul style="list-style-type: none"> Place a Deposit Plus order 	1
e	Foreign Exchange	<ul style="list-style-type: none"> Buy or sell foreign currency/Renminbi using 24-Hour Currency Exchange Service[†]; OR Buy or sell foreign currency/Renminbi through FX Order Watch Trading Service[^] 	1
f	Stock Transfer-in	<ul style="list-style-type: none"> Transfer or deposit Hong Kong stocks, China A Shares or US stocks into any HSBC’s Eligible Investment Account from a non-HSBC account outside the Bank 	1
g	Time Deposit	<ul style="list-style-type: none"> Successfully place new HKD/FX time deposit (excluding renewal of time deposit) 	1

h	Bonds / Certificates of Deposit	<ul style="list-style-type: none"> Buy or sell Bonds/Certificates of Deposit; OR Apply for Initial Public Offering (IPO) for bonds with successful allotment 	1
i	Risk Profiling Questionnaire	<ul style="list-style-type: none"> Complete the Risk Profiling Questionnaire* 	1
j	Unit Trusts	<ul style="list-style-type: none"> Subscribe Lump-Sum Unit Trusts, excluding redemption and switching of Unit Trusts; OR Successfully set up Unit Trust Monthly Investment Plan 	1
k	Stocks Monthly Investment Plan	<ul style="list-style-type: none"> Successfully set up of a Stocks Monthly Investment Plan 	1
l	Credit Cards	<ul style="list-style-type: none"> Apply with successful approval for any one of the following primary HSBC Credit Cards: <ul style="list-style-type: none"> (a) HSBC Red Credit Card (b) HSBC Visa Signature Card (c) HSBC Visa Platinum Card (d) HSBC Pulse UnionPay Dual Currency Diamond Credit Card (e) HSBC UnionPay Dual Currency Credit Card (f) HSBC Visa Gold Card (g) HSBC EveryMile Credit Card 	1

* Repeated completion of transactions/activities will only be entitled to 1 Lucky Draw Chance.

† The service (exclude USD/CombiNation Passbook Savings account) operates from Monday 5am to Saturday 4:59am and Saturday 8am to 4:30pm. For USD/ CombiNation Passbook Savings accounts, the service operates from Monday to Friday 8am to 7pm and Saturday 8am to 4:30pm. Above service hours are not applicable on 1 January, 25 December, 12 midnight to 7:59am on 26 December and 2 January and when a Black Rainstorm Warning Signal or Typhoon No. 8 signal or above is hoisted.

^ The service operates from Monday 5am HKT to Saturday 4am HKT during summer time (US daylight saving), and Monday 5am HKT to Saturday 5am HKT during winter time (non-US daylight saving).

8. Eligible Participant will get 1 Lucky Draw Chance upon completion of each of the above requirement in Table (I). Eligible Participants who join HSBC Trade25 through HSBC HK Easy Invest app by 30 November 2021 can double up their Lucky Draw Chances. Below are examples of how the Lucky Draw Chances are calculated:

Example 1 New to HSBC One Customer

Date of opening/converting to HSBC One account:	15 November 2021
Date of joining HSBC Trade25:	21 November 2021
Transactions/activities conducted by 31 January 2022: (1) Join HSBC Trade25 through HSBC HK Easy Invest App (2) Buy Hong Kong stocks twice (3) Complete Risk Profiling Questionnaire (4) Join HSBC Trade25 on/before 30 November 2021	No. of eligible Lucky Draw Chances 1 2 1 Double up above chances
Total Lucky Draw Chances:	4 x 2 = 8 chances

Example 2 New to HSBC One Customer

Date of opening/converting to HSBC One account:	1 November 2021
Date of joining HSBC Trade25:	1 December 2021
Transactions/activities conducted by 31 January 2022: (1) Join HSBC Trade25 through HSBC HK Easy Invest App (2) Complete Risk Profiling Questionnaire (3) Buy Hong Kong stocks 3 times	No. of eligible Lucky Draw Chances 1 1 3
Total Lucky Draw Chances:	5 chances

Example 3 Existing HSBC One Customer

Date of opening/converting to HSBC One account:	Not applicable
Date of joining HSBC Trade25:	11 November 2021
Transactions/activities conducted by 31 January 2022: (1) Join HSBC Trade25 through HSBC HK Easy Invest App (2) Buy Hong Kong stocks once (3) Sell Hong Kong stocks twice (4) Join HSBC Trade25 on/before 30 November 2021	No. of eligible Lucky Draw Chances 1 1 2 Double up above chances
Total Lucky Draw Chances:	4 x 2 = 8 chances

9. There will be a total of Ninety (90) winners (the **"Winner"**) in the Lucky Draw and each Winner will get Ten (10) Lots of Hang Seng Tech Index ETF (3032.HK), approximate value of HKD13,420 calculated based on its market closing price on 22 October 2021 (the **"Prize"**).
10. The Lucky Draw will accumulate all Eligible Participants and their Lucky Draw Chance(s) and take place between 1 March 2022 and 31 March 2022. The Winner will be drawn randomly by computer.
11. The Bank will arrange to credit the Prize on or before 31 March 2022 to the Winner's Eligible Investment Account according to the Bank's record at the time of fulfilment.
12. The Bank reserves the right to replace the Prize with alternative gifts and/or alter the value of the Prize (or the alternative gifts for replacing the Prize) without prior notice.
13. Each Eligible Participant agrees that he/she shall enter the Lucky Draw at his/her own risk and shall be responsible for all risks of participating in the Lucky Draw. The Bank shall not be liable for any damages, losses, claims, costs or proceedings incurred or suffered by the Eligible Participants as a result of their participation.
14. The Bank has the sole and absolute discretion in determining the Eligible Participant's eligibility to participate in the Lucky Draw and/or to receive the Offer and/or the Prize. If the Bank discovers at any time, whether after or during the Promotional Period, that any Eligible Participant has failed to comply with these terms and conditions, the Bank is entitled to disqualify him/her from participating in the Lucky Draw and is entitled to forfeit his/her entitlement to the Lucky Draw.
15. If the Bank reasonably believes that any Eligible Participant has been using or abetting others to use inappropriate method or committing fraud to interrupt operation and interfere any part of the Lucky Draw, causing technical problems, disorders, jeopardizing, damaging or affecting running of the Lucky Draw, its accuracy, fairness or smooth operation or the Bank detects any invalid or incomplete data entry at the back-end or front-end, the Bank reserves all right to disqualify him/her from participating in the Lucky Draw and claim for any damage and loss arising from or in connection with any of the above suffered by the Bank from him/her.
16. The Lucky Draw will be held within Hong Kong.
17. **Other Promotions:** In the event that an Eligible Customer is also entitled to other prevailing promotional offers for or relating to the same product/service, the Bank reserves the right to provide only the offer of the highest value to the customer.
18. The Offers are provided subject to the prevailing legal and regulatory requirements.
19. No person other than the customer who enjoys any Offer in the promotion and the Bank will have any right under the Contracts (Rights of Third Parties) Ordinance to enforce or enjoy the benefit of any of the provisions of these Promotional Terms and Conditions.
20. In the event of a dispute, the decision of the Bank shall be final.
21. The Bank may change these Promotional Terms and Conditions and/or cancel any Offer at any time. The latest details of this promotion and the revised terms and conditions will be made available on our website and/or communicated to customers by other means as soon as practicable.
22. These Promotional Terms and Conditions are governed by and construed in accordance with the laws of Hong Kong.
23. If there is any discrepancy between the Chinese and English versions of these Promotional Terms and Conditions, the English version shall apply and prevail.

Risk Disclosure

Unit Trusts

- In the worst case scenario, the value of the funds may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
- Funds which are invested in certain markets and companies (e.g. emerging, commodity markets and smaller companies etc.) may also involve a higher degree of risk and are usually more sensitive to price movements.
- Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than in the case with conventional securities.
- Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counterparty with which a fund trades such instruments, which could result in substantial loss to a fund.

Bonds and Certificates of Deposit (“CDs”)

- Bonds/CDs are mainly medium to long term fixed income products, not for short term speculation. You should be prepared to hold your funds in bonds/CD for the full tenor. You could lose part or all of your principal if you choose to sell your bonds/CDs prior to maturity.
- Indicative prices of bonds/CDs are available and the bonds/CDs price do fluctuate when market changes. Factors affecting market price of bonds/CDs include, and are not limited to, fluctuations in Interest Rates, Credit Spreads, and Liquidity Premiums. The fluctuation in yield generally has a greater effect on prices of longer tenor bonds/CDs. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling bonds/CDs.
- It is the issuer to pay interest and repay principal of bonds/CDs. If the issuer defaults, the holder of bonds/CDs may not be able to receive back the interest and principal. The holder of bonds/CDs bears the credit risk of the issuer and has no recourse to the Bank unless the Bank is the issuer itself.
- If you wish to sell bonds/CDs, HSBC may repurchase them based on the prevailing market price under normal market circumstances, but the selling price may differ from the original buying price due to changes in market conditions.
- There may be exchange rate risks if you choose to convert payments made on the bond/CDs to your home currency.
- The secondary market for bonds/CDs may not provide significant liquidity or may trade at prices based on the prevailing market conditions and may not be in line with the expectations of holders of bonds/CDs.
- If bonds/CDs are early redeemed, you may not be able to enjoy the same rates of return when you use the funds to purchase other products.

Deposit Plus (DPS)

- Deposit Plus NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Derivatives risk – Deposit Plus is embedded with FX option(s). Option transactions involve risks, especially when selling an option. Although the premium received from selling an option is fixed, you may sustain a loss well in excess of such premium amount, and your loss could be substantial.
- Limited potential gain – The maximum potential gain is limited to the interest on the deposit.
- Maximum potential loss – Deposit Plus is not principal protected. You must be prepared to incur loss as a result of depreciation in the value of the currency paid (if the deposit is converted to the linked currency at maturity). Such loss may offset the interest earned on the deposit and may even result in losses in the principal amount of the deposit.
- Not the same as buying the linked currency – Investing in Deposit Plus is not the same as buying the linked currency directly.
- Market risk – The net return of Deposit Plus will depend upon the exchange rate of deposit currency against the linked currency prevailing at the deposit fixing time on the fixing date. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors.
- Liquidity risk – Deposit Plus is designed to be held until maturity. You do not have a right to request early termination of this product before maturity. Under special circumstances, the Bank has the right to accept your early redemption request at its sole discretion and on a case by case basis. The Bank will provide an indication of the redemption price upon such request. Your return upon such early redemption will likely be lower than that if the deposit were held until maturity and may be negative.

- Credit risk of the Bank – Deposit Plus is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- Currency risk – If the deposit currency and/or linked currency is not your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- Risks relating to RMB – You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product. In case you receive RMB as Linked Currency at maturity and you choose to convert your maturity proceed to other currencies, you may suffer loss in principal. This product will be denominated (if Deposit Currency being RMB) and settled (when receive RMB at maturity) in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.

Renminbi ("RMB") Products

- There may be exchange rate risks if you choose to convert payments made on RMB related products to your home currency.
- RMB products may suffer significant losses in liquidating the underlying investments if such investments do not have an active secondary market and their prices have large bid/offer spreads.
- In general, RMB equity products are exposed to the usual kind of default risks that might be associated with equity products denominated in other currencies.
- RMB debt instruments are subject to interest rate fluctuations, which may adversely affect the return and performance of the RMB products.
- You could lose part or all of your principal if you choose to sell your RMB products prior to maturity.

Securities Trading

- The prices of securities fluctuate, sometimes dramatically. The price of a security may move up or down, and may become valueless. It is as likely that losses will be incurred rather than profit made as a result of buying and selling securities.

China A Shares

- Investment in China A Shares through Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connect involves risks. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of securities may move up or down. Losses may be incurred and profits may be made as a result of buying and selling securities.
- For further information, you should refer to the risk disclosures and other terms set out in the China Connect/Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connect Terms and Conditions.

Currency Conversion

- The value of your foreign currency and RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposit to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to foreign currency and RMB, you may suffer loss in principal.

The remuneration for sales staff is determined based on the staff's overall performance with reference to a wide range of factors, and is subject to review from time to time, for the purpose of encouraging the building of deep, long-lasting and mutually valuable relationships with customers. It is not determined solely on financial performance.

Making available to you any advertisements, marketing or promotional materials, market information or other information relating to a product or service shall not, by itself, constitute solicitation of the sale or recommendation of any product or service. If you wish to receive solicitation or recommendation from us, please contact us and, where relevant, go through our suitability assessment before transacting.

The information in this document does not constitute a solicitation for making any deposit or investment in any products referred to herein. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and circumstances. This material has not been reviewed by the Securities and Futures Commission of Hong Kong.

To borrow or not to borrow? Borrow only if you can repay!